Teaching and Examination Regulations
2017-2018

Bachelor's degree programme in Trade Management Asia (TMA)
[CROHO number 34041]

Programme committee recommendation: 13-4-2017
Agreement of School Representative Advisory Council: 10-5-2017
Adopted by the dean: 12-5-2017
Contents

1 Introduction ........................................................................................................................................4
  1.1 Organisation of this document ....................................................................................................4
  1.2 Relevant sources of information in addition to the Teaching and Examination Regulations ..........5
  1.3 Information on admission requirements ....................................................................................5

2 Teaching .......................................................................................................................................6
  2.1 Objectives of the degree programme ........................................................................................6
  2.2 Exit qualifications of the degree programme ...........................................................................6
  2.3 Curricula offered by the programme .........................................................................................7
  2.4 Structure of curricula ................................................................................................................7
  2.5 Education format and evaluation of teaching ..........................................................................8
  2.6 Student counselling ...................................................................................................................9
  2.7 Track aimed at achieving a higher knowledge level .................................................................9
  2.8 Minors ......................................................................................................................................9
  2.9 Special arrangements for students with a disability .................................................................9
  2.10 Progression from first year phase to main phase .................................................................10
  2.11 Transferring from an Associate degree to a Bachelor's degree programme ......................10
  2.12 Progression to a master's degree programme ....................................................................10

3 Interim examinations and partial examinations .........................................................................11
  3.1 Format ....................................................................................................................................11
  3.2 Sequential order .........................................................................................................................11
  3.3 Number of attempts ..................................................................................................................11
  3.4 Examination timetable ............................................................................................................12
  3.5 Mandatory participation in practical component ....................................................................12
  3.6 Oral interim examination and/or partial examination ............................................................12
  3.7 Standardisation of assessments ..............................................................................................12
  3.8 Recording and announcement of results ...............................................................................13
  3.9 Allocation of credits ..................................................................................................................13
  3.10 Inspection ...............................................................................................................................13
  3.11 Granting of exemptions ..........................................................................................................13
  3.12 Validity ...................................................................................................................................14
  3.13 Disabilities .............................................................................................................................14
  3.14 Language deficiency ..............................................................................................................14
1 Introduction

Every degree programme is required by law to have Teaching and Examination Regulations. These Regulations contain provisions relating to the teaching of the degree programme and the associated examinations and interim examinations. You can find the latest Teaching and Examination Regulations for your degree programme in the course prospectus for your degree programme under ‘Programme details’.

1.1 Organisation of this document

Chapter 2 Teaching outlines the objectives of the programme, the associated exit qualifications and the way in which teaching is structured. It also provides an overview of the curricula offered by the programme, including any specialisations, and information on the student counselling. It also contains provisions relating to minors and progression to the main phase.

Chapter 3 Interim examinations and partial examinations describes all aspects of assessment: format, order, number of attempts, marking, inspection, etc. This chapter also describes how credits are obtained, the period of validity of results and exemptions, and special arrangements for students with a disability or language deficiency.

Chapter 4 Rules governing conduct during interim examinations describes the rules students must comply with when sitting interim examinations or partial examinations, what we understand by fraud and plagiarism and what the procedure is if fraud or plagiarism is suspected.

Chapter 5 Study advice contains provisions relating to the binding study advice and the consequences if you fail to reach the level you are required to reach by the end of the first year of your studies.

Chapter 6 Examinations, first-year certificate and degree certificate contains provisions relating to the certificates obtained at the end of the first year and the main phase and explains how you qualify for the classification ‘cum laude’ (with distinction).

Chapter 7 Examination Board and Appeals Board lists situations where you should contact the Examination Board and specifies when you may lodge an appeal with the Examination Appeals Board (COBEX).

Chapter 8 Validity of Teaching and Examination Regulations indicates who and what the Teaching and Examination Regulations apply to, how long they are valid for and how they are adopted.

Chapter 9 Testing programmes gives an overview of all the modules in the curricula offered by the degree programme, indicating the number of credits, the methods of assessment and when the examinations take place.

Chapter 10 Definitions explains the key terms used in the document.

Where ‘she’ is used, we also mean ‘he’.
1.2 Relevant sources of information in addition to the Teaching and Examination Regulations

- **Students’ Charter**: sets out all the rights and obligations of students and prospective students. The Teaching and Examination Regulations form part of the Students’ Charter.

- **Course prospectus**: the digital information source containing all relevant information on the degree programme and the modules.

- **Test protocol** for digital, written and other tests: detailed rules governing how interim examinations and partial examination are administered.

- **Studying with a disability**: details of the special arrangements available for students with a disability.

- **Top-level Sports Regulations**: contains details of the special arrangements available for students who are top-level athletes.

- **Examination Board Regulations**: these govern the composition, tasks and procedures of the Examination Board (only available in Dutch).

- **Selection list of the Netherlands Association of Universities of Applied Sciences**: this contains rules governing retention times for examinations and certificates (only available in Dutch).

1.3 Information on admission requirements

The general admission requirements for the Bachelor’s programme are set out in the Students’ Charter. The specific admission requirements for the various curricula of the Bachelor’s programme in Trade Management Asia can be found in the course prospectus.
2 Teaching

2.1 Objectives of the degree programme

During the course of the degree programme, students will acquire knowledge, opinions and skills in the field of Trade Management Asia. On completion of the degree programme, students can start working as junior professionals in the professional field of the degree programme. They will be independent, critical thinkers who are capable of operating in an urban, creative and innovative context.

2.2 Exit qualifications of the degree programme

On completion of the degree programme, students will have the following exit qualifications:

The programme profile of TMA includes a description of the competencies that are to be acquired and the three levels at which they are achieved. The levels are:

1. Basic level (usually reached after the first year)
2. Level after the second year (advanced level = professional in training)
3. Bachelor level (= newly qualified)

The three competency levels correspond with the various phases of the TMA programme and the learning objectives in the course descriptions. Below are the descriptions of the competencies at level 3.

Professional Competencies

Final qualifications of the study programme On completion of the study programme, students should possess the independence and critical mindset that will enable them to work as professional practitioners. They will furthermore possess the following Bachelor’s-level final qualifications:

Professional tasks of the TMA Bachelor’s

1. Intercultural intelligence and language in Asian Trade “(Appropriate) intercultural and language intelligence for doing business in Asian countries”.
   1.1 English language To communicate, both orally and in writing, in the English language (advanced level (Common European Framework) Listening C1, Reading C1, Spoken Interaction C1, Spoken Production B2, Writing B2). 1.2 Asian language To communicate, both orally and in writing, in an Asian language (Mandarin-Chinese, Japanese, Vietnamese, Indonesian or Hindi). 1.3 Cross cultural communication in an Asian context The TMA graduate capably uses his knowledge of and experience with Asian cultures to achieve effective communication in cross-cultural business situations and to build and maintain business networks with individuals and organizations.

2. Entrepreneurship related to an Asian market “Create opportunities for new business in Asia” The development and implementation of a business plan (including strategic and/or operational marketing plan and/or risk assessment and/or country analysis and/or market analysis and/or logistical aspects and/or legal support and/or organizational expertise and/or cross-cultural aspects and/or aspects of corporate social responsibility [CSR] and/or quality and/or financial aspects and/or personnel aspects and/or communication), using relevant ICT tools.
3.  Import & purchase management in Asian countries "Develop and / or implement a reliable strategy for the import of products and services in Asian countries" The preparation and implementation of a purchase or import (policy) plan (including strategic choices and / or risk assessment and / or country analysis and / or market analysis and / or logistical aspects and / or legal support and / or cross-cultural aspects and / or financial aspects and / or aspects of corporate social responsibility [CSR] and / or quality control), using relevant ICT tools.

4.  Export & outsourcing (management) in Asian countries "Develop and / or implement a reliable strategy for the export of products and services in Asian countries" The development and implementation of an export (policy) plan or outsourcing plan (including a strategic and / or operational marketing plan and / or risk assessment and / or country analysis and / or market analysis and / or logistical aspects and / or legal support and / or organizational expertise and / or cross-cultural aspects and / or quality aspects and / or aspects of corporate social responsibility [CSR] and / or quality control and / or financial aspects and / or personnel aspects), using relevant ICT tools.

5.  Competency development To develop their professional competencies in the field of Trade Management focused on Asia.

6.  Project management Planning and project work in multidisciplinary and multicultural teams inside and outside the company.

7.  Management skills To manage or supervise a project or part of a project within a company, or import / export department.

8.  Consultancy Developing / advising on, supporting / supervising / coaching / providing information about an internationalization strategy (including int. communication policy) toward Asia or toward the Netherlands.

2.3 Curricula offered by the programme

The programme offers the following curricula:

<table>
<thead>
<tr>
<th>Name</th>
<th>Number of credits</th>
<th>FT/PT/Dual education</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joint first year</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Main phase</td>
<td></td>
<td></td>
</tr>
<tr>
<td>International Business and Management</td>
<td>180</td>
<td>FT</td>
</tr>
<tr>
<td>Studies</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trade Management Asia</td>
<td></td>
<td></td>
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<tr>
<td>Specialisation</td>
<td></td>
<td></td>
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<tr>
<td>Global Trade and Supply Chain Management</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2.4 Structure of curricula

An academic year is sub-divided into 4 blocks of 10 weeks in year 1 and 2 and into 2 semesters of 20 weeks in year 3 and 4.

All the modules in the various curricula are listed in Chapter 9. The following details are specified for each module:

a. the name of the module;

b. the number of credits;

c. the method of assessment for all interim examinations and partial examinations for the first and second attempts;

d. the week/block in which the interim examination(s) and/or partial examinations are offered, for both the first and the second attempt.
Further information on the various modules can be found in the course prospectus.

2.5 Education format and evaluation of teaching

Education format


These principles are:

Principle 1: Encourage contact between students and lecturers.
Principle 2: Encourage students to work together.
Principle 3: Use active teaching methods.
Principle 4: Provide regular feedback.
Principle 5: Emphasise “time-on-task”.
Principle 6: Expect a lot from students.
Principle 7: Respect differences in talents and learning styles.

Teaching methods employed in the AMSIB programmes range from traditional lecturing with PowerPoint presentations to interactive tutorials that include discussions or debates with students, role-playing, and other in-class exercises. Within many modules, students work on group projects, such as developing and implementing a business plan, preparing a debate, and case studies.

Evaluation of teaching

- Each module at AMSIB is evaluated by students. The module coordinator analyses the results of the module evaluations and the success rates of the modules, and then discusses them with the lecturers involved.
- The testing is evaluated by the Test Assessment Committee.
- The overall satisfaction of the students on the programmes is evaluated by the National Student Survey (NSE). AMSIB discusses the results of this survey with the Student Council and Student Advisory Board, and the MT decides how to follow up on the results.
- The internship and thesis monitor evaluates the satisfaction of students and company supervisors on the process and content of these parts of the curriculum.
- The quality of the education that AMSIB students follow during their study abroad period is assured through the International Relations Coordinators. They also monitor the academic performance of students abroad, the curricular integration after their return, the quality of administrative procedures for student exchange and the overall student experience abroad. The partner network as a whole is reviewed every three years.
- The National Alumni Monitor evaluates the satisfaction of alumni 1.5 years after graduation and provides insight into the career paths of our graduates.

The degree programme is delivered English. There may be exceptions to this rule. The language of delivery of each individual module is specified in the course prospectus.
2.6 Student counselling

The programme manager will ensure that individual student counselling with regard to progress in terms of professional skills and professional development is provided for all students.

Students should contact their student counsellor if they have problems of a personal nature, whether or not these are directly connected with their studies. Student counsellors are bound by the provisions of the Code of Conduct for Student Counsellors.

2.7 Track aimed at achieving a higher knowledge level

The degree programme does not offer a track aimed at achieving a higher knowledge level.

2.8 Minors

A minor consists of 30 credits and forms part of the main phase. Students may commence a minor if they have successfully completed their first year programme and have obtained 40 credits from the main phase\(^1\).

Students can select a minor from:

- the range offered by the AUAS;
- the range offered by higher education institutions affiliated to Kies Op Maat (KOM), as listed on the website www.kiesopmaat.nl;
- the (transfer) minors offered by a higher education institution that is not affiliated to KOM;
- the minors offered by a higher education institution abroad.

The minor that a student chooses must be related to the ambitions of the student, and should not resemble other components of the degree programme with regard to content and level or competences that the student has acquired earlier or elsewhere. The student must submit his/her choice of minor to the Examination Board of his/her degree programme for approval.

Institutions that offer minors may have specific entry requirements for one or more of their minors.

If a minor is designated as a track aimed at achieving a higher level of knowledge, Section 2.7 will also apply.

The minors offered by the AUAS will be posted on the minors website by 1 March preceding the academic year concerned at the latest.

2.9 Special arrangements for students with a disability

Students who have special needs due to a disability or chronic illness are entitled to tailored, suitable or necessary adjustments, except where such adjustments would place a disproportionate burden on the AUAS.

The programme manager will endeavour to offer students with a disability a learning environment that is equal, wherever possible, to that available to students without a disability and that offers equal opportunities for academic success. In the event of a request for a special arrangement, the programme manager will take the advice of the student counsellor. See also: Studying with a disability.

The adjustments must eliminate or reduce impediments and foster the student’s independence and full participation as far as possible. Such adjustments may relate to:

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\(^1\) This does not apply to students who are on a three-year fast-track programme for school-leavers at pre-university level.
a. the accessibility of buildings;
b. the curriculum, including work placements;
c. course timetables;
d. teaching methods, including supervision;
e. teaching materials; and
f. assessment (see also 3.13).

2.10 Progression from first year phase to main phase

Students will be admitted to the main phase of the degree programme if:

a. they have passed the first-year examination (see Chapter 6);
b. they have not yet passed the first-year examination but have obtained at least 50 credits (see Chapter 5);
c. their study advice has been suspended due to personal circumstances (see Chapter 5).

Students have access to all the specialisations listed in Section 2.3.

2.11 Transferring from an Associate degree to a Bachelor’s degree programme

N/A

2.12 Progression to a master’s degree programme

N/A
3 Interim examinations and partial examinations

3.1 Format

Each module concludes with an interim examination. An interim examination for a module may comprise several partial examinations. Chapter 9 lists the testing programmes. These specify the method of assessment for the interim examinations or partial examinations for each module, for both the first and the second attempt.

The adopted testing programme may only be amended in exceptional circumstances on the recommendation of the programme committee and with the consent of the School Representative Advisory Council.

Based on the agreed testing programmes, the programme manager will ensure that the course prospectus specifies the learning objectives and study materials for each individual interim examination or partial examination, so students can prepare themselves as well as possible. The course prospectus will also specify whether examinations can be offset and/or are weighted (only available in Dutch).

An interim examination or partial examination that is undertaken jointly by a group of students must be designed in such a way that it enables each of the students involved to obtain an individual mark, based on the learning objectives, for an individually distinguishable performance. The rules given for the assignment will indicate precisely how the assessment will be conducted.

3.2 Sequential order

Chapter 9 Testing programmes specifies in which block or week the interim examinations or partial examinations will be held for each module.

Where applicable, the testing programmes will also indicate whether:

a. a particular number of credits is required for participation in interim examinations and/or partial examinations for specific modules;

b. interim examinations and/or partial examinations for certain modules must be passed before students can participate in specific modules;

c. modules have a practical component and students cannot take interim examinations and/or partial examinations unless they have participated in this.

3.3 Number of attempts

Each academic year, students have two opportunities to complete a module in the first-year phase or main phase. In the case of work placements and long-term assignments where a resit cannot take place in the same year, the programme manager may decide to offer students only one opportunity to complete a module in the same academic year.

If there is reason to do so based on a student’s personal circumstances (see Section 5.2), the Examination Board may decide to deviate from the limitation in the number of times a student can retake an examination in a way that is advantageous for the student. The Examination Board will seek advice from the student counsellor and, where necessary, from the relevant lecturer and/or student counsellor before making a decision.

If a module is no longer offered, the degree programme will offer students a further two opportunities to take an interim examination or partial examination for this module in the following year.
If a student fails a module in the academic year in which she took the module and wishes to retake an interim examination or partial examination for that module the following academic year, the requirements imposed will be those that apply to the current academic year.

3.4 Examination timetable

The programme manager will draw up the examination timetable on an annual basis (see Chapter 9). When setting the dates for the testing opportunities in an academic year, the workload placed on students by the curriculum as a whole is taken into account.

The examination timetable must be finalised and made known to students at least two weeks before the start of the relevant block in years 1 and 2 or semester in years 3 and 4.

Students who fulfil the criteria of AUAS’ Top-level Sports Regulations may be eligible for a special examination timetable.

3.5 Mandatory participation in practical component

Where modules involve a practical component, the course prospectus will specify the rules governing mandatory attendance as a requirement for participation in the interim examination and/or partial examination.

3.6 Oral interim examination and/or partial examination

An oral interim examination and/or partial examination will always involve two examiners.

If, for organisational reasons, this is not practical, an exception may be made to this rule (except in the case of graduation modules). In that case, the oral interim examination and/or partial examination will have to be recorded.

An oral interim examination and/or partial examination is not open to the public, unless the Examination Board decides otherwise.

3.7 Standardisation of assessments

Interim examinations for all the degree programme’s modules, including minors and modules from tracks for achieving a higher level of knowledge, will be awarded a mark between 1 and 10, with a maximum of one decimal place.

Partial examination will be awarded a partial mark between 1 and 10, with a maximum of one decimal place, or will be marked as ‘pass’ or ‘fail’. The course prospectus indicates how such qualitative assessments are weighted when calculating the mark for the module.

A student’s assessment result in an interim examination is deemed to be satisfactory if the mark allocated is 5.5 or higher. A student’s assessment result in a partial examination is deemed to be satisfactory if the partial mark allocated is 5.5 or higher or if the student obtains a ‘pass’.

If the interim examination comprises two or more partial examinations, the marks for which can be offset against each other, the student will pass the module if the weighted average of the partial examinations is 5.5 or higher. Offsetting of marks between modules is not permitted.

The partial results of partial examinations taken during integrated resits will lapse at the end of the relevant academic year.
Where requested by the student, the results of any modules that the student has taken at an institution abroad that form part of the student’s degree programme may be converted into marks on a scale of 1 to 10 by the Examination Board, based on the available grading table of the foreign institution and that of the AUAS.

3.8 Recording and announcement of results
Interim examinations and partial examinations are assessed individually for each student. The mark is determined by the examiner or examiners.

The result of an interim examination or partial examination will be published in SIS no more than 15 working days after the examination date or submission date.

3.9 Allocation of credits
The student will be deemed to have passed the module and the relevant credits will be allocated if the student has obtained a passing mark for the interim examination. Credits will not be awarded for passing partial examinations.

Where a student is granted an exemption for a particular module, she will be deemed to have passed that particular module and the corresponding credits will be allocated.

The date of the interim examination or the last partial examination that resulted in successful completion of the module will be treated as the date on which the credits were obtained.

3.10 Inspection
The student may inspect a marked interim examination or partial examination and the mark scheme used at a time to be designated by the degree programme. If, for justifiable reasons, the student is unable to be present at that time, she may inspect the marked interim examination or partial examination by appointment with the examiner. Students may inspect their interim examination paper or partial examination paper up to a maximum of 25 working days from the date on which they sat the interim examination or partial examination or from the submission date for the interim examination or partial examination.

3.11 Granting of exemptions
The Examination Board is authorised to grant exemptions to a student:

a. if they have passed examinations at other higher education institutions whose content, scope and level are deemed by the Examination Board to correspond in sufficient measure to the module for which the student wishes to be exempted;

b. on the grounds of an AUAS RPL report;

Students wishing to be considered for an exemption must submit a substantiated request to that effect in writing to the Examination Board before the teaching of the module for which exemption is being requested begins. The request must be accompanied by documentary evidence indicating that the student has already satisfied the requirements for the modules for which an exemption is being requested.

The validity period of an exemption granted for the main phase is unlimited in principle, unless the exemption has been granted in respect of one of the modules listed in Section 9.7.

Students who believe that they are eligible for one or more exemptions based on an RPL procedure must submit a substantiated request to that effect to the Examination Board, accompanied by the AUAS RPL report.
The Examination Board will determine, on the basis of the evidence submitted, whether the student has met the requirements of the relevant module.

The Examination Board will grant a request for exemption if, in its opinion, the student meets the requirements of the relevant module or parts thereof. The Examination Board will inform the student of its decision by digital means within four weeks of the date on which the request was received.

Exemptions will be listed with the description ‘exemption’ in the examination results summary in SIS. A partial examination for which the student has been granted an exemption will not count towards the average final grade for the module of which this partial examination forms part.

3.12 Validity

In principle, results obtained for interim examinations and partial examinations and exemptions granted in the main phase have an unlimited period of validity.

3.13 Disabilities

The Examination Board may grant students with a disability an extension to the standard length of the interim examination or partial examination and/or allow them to use examination aids.

Students with a disability who would like to seek modifications to the assessment procedure must submit a substantiated request to this effect to the Examination Board. This request must be accompanied by a recommendation from the student counsellor. See also: Studying with a disability.

3.14 Language deficiency

Students with a language deficiency who are following a degree programme that is delivered in Dutch may ask the Examination Board for an extension to the length of the examination and/or to be allowed to use a non-digital dictionary when taking interim examinations or partial examinations in the first and second year of enrolment. This request must be accompanied by a written recommendation from the student counsellor.

Students are deemed to have a language deficiency if they are not of Dutch nationality or if they obtained the qualification that granted them access to the AUAS in a country other than the Netherlands.

2 with the exception of: Aruba, Curaçao, Bonaire, Saint Martin, Saba or St. Eustatius
4 Rules for sitting interim examinations and partial examinations

4.1 Enrolment examinations and partial examinations

Students who have enrolled in a course will automatically be registered for the first interim or partial examination opportunity for that course during the same academic year by the degree programme. Students who fail the interim or partial examination must register for the second examination opportunity in the same academic year.

If a student fails a course in the academic year in which she took the course and wishes to resit the interim or partial examination for the course in the following academic year, must register on a timely basis.

4.2 Sitting interim examinations and partial examinations

When sitting interim examinations and partial examinations, the provisions of the relevant test protocol will apply: digital, written and other tests.

4.3 Own/individual work

Students will sit the interim examination or partial examination individually and may use the permitted study aids when doing so. Group assignments are an exception to the rule of individual interim examinations and partial examinations. For group assignments, each group product must make it possible to distinguish the individual performance of each student based on the learning objectives.

Students must always submit their own work in interim examinations and partial examinations. When citing the work of others, students must apply the agreed rules for source acknowledgement.

If a student contravenes one or more of the provisions of Sections 4.4 and 4.5, she will be deemed to have committed plagiarism and/or fraud.

4.4 Definition of (serious) fraud

Fraud means any act, omission or attempt at or admission of behaviour that fully or partially prevents a correct and fair assessment of a person’s knowledge, insights and skills or (professional) attitude from being made. Fraud includes:

a. using aids other than those allowed during an interim examination or partial examination;

b. copying during the interim examination or partial examination or exchanging information either inside or outside the examination room;

c. pretending to be someone else during the interim examination or partial examination;

d. being represented by someone else during the interim examination or partial examination;

e. taking possession of the assignment or assignments of the interim examination before the date or time the examination concerned is due to take place;

f. inventing and/or falsifying survey results, interview responses or research data.

Fraud can involve an interim examination or partial examination that the student is taking themselves, as well as allowing other students to act in a fraudulent manner.

Fraud as described under letters c. and d. and plagiarism as described under letter h. in Section 4.5 will in any case constitute serious fraud.
Depending on the actual circumstances of the particular case, other conduct may also be treated as fraud. Suspected fraud may be established before, during or after an interim examination or partial examination. An example of suspected fraud being established after the examination is if, during the marking process, two or more students appear to have given identical or virtually identical answers, including incorrect answers, to a large proportion of the questions.

4.5 Definition of plagiarism

Plagiarism means:

a. using or copying someone else’s texts, data or ideas without a full and correct acknowledgement of sources;

b. presenting the structure or central ideas developed by someone else as your own work or ideas, even if a reference to other authors has been included;

c. not indicating clearly in the text, for example through the use of quotation marks or a specific layout, that the text contains literal or near-literal quotes, even if sources have been acknowledged correctly;

d. paraphrasing the content of someone else’s work without adequately acknowledging sources;

e. copying (parts of) media files or other sources, software source codes, models and other diagrams of third parties without acknowledgement, thereby passing them off as your own work;

f. submitting a text that has been submitted previously, or a similar text, for assignments of other programme modules without acknowledging the source;

g. copying the work of your peers and passing it off as your own work;

h. submitting documents that have been acquired from a commercial institution or that have been written by someone else, either in exchange for payment or otherwise.

Depending on the actual circumstances of the particular case, other conduct may also be treated as plagiarism.

A student will be deemed to be complicit if fellow students copy his/her work with the student's consent and/or cooperation.

If one of the authors of a jointly written paper commits plagiarism, the other authors will be deemed to be accessories to plagiarism if they could or should have known that plagiarism had been committed.

4.6 Detection of plagiarism

The examiners and the Examination Board are authorised to check submitted work for plagiarism and, to that end, may use plagiarism detection programs. By submitting a text to be assessed, the student gives his/her implicit permission for the text to be included in the database of the detection programme concerned.

4.7 Procedure in the event of fraud and/or plagiarism

If there are serious grounds for suspecting that a student is guilty of fraud or plagiarism, the examiner or invigilator will notify the Examination Board in writing. The examiner will notify the student accordingly.

The Examination Board will decide whether the student is actually guilty of fraud, including serious fraud, or plagiarism. If that is the case, the Examination Board will notify the student in writing, specifying the associated sanctions. Before reaching a decision, the Examination Board will give the student the opportunity to be heard, within a period of ten working days from notification.
If the student is found guilty of fraud or plagiarism, the Examination Board may prevent the student from taking certain interim examinations and/or partial examinations for a period of a maximum of one year. In the case of serious or repeated fraud, or fraud in combination with unacceptable behaviour, the Examination Board may recommend to the dean that the student’s enrolment be terminated.

If the student is found guilty of plagiarism, the Examination Board may decide to check work submitted previously by the student concerned for plagiarism and, if plagiarism is detected, to impose sanctions.

If the fraud or plagiarism has been established as an indisputable fact, it will be recorded in SIS that the student has taken the interim examination or partial examination, but has not been awarded a mark due to fraud.
5 Study advice

5.1 Advice on continuation of studies after the first-year phase

At the end of each student’s first year of enrolment in the first-year phase of the degree programme, the Examination Board, on behalf of the dean, will provide the student with study advice regarding their continuation within the degree programme.

This study advice will be emailed to the student no later than 24 August. For students who were admitted in February, this date is 24 February instead.

The study advice has a binding negative character for students who, taking into account their personal circumstances (see 5.2), have earned fewer than 50 credits for modules in their first year. Results obtained through exemptions count towards the 50-credit minimum.

Students who have terminated their enrolment in the degree programme during the course of the first year of their studies will receive a study advice for their first year at the end of that year. This may be a negative binding study advice unless, based on the student’s personal circumstances, the Examination Board believes that a negative binding study advice should not be issued.

5.2 Suspension of study advice at the end of the first-year phase

Where a student’s personal circumstances have had a negative impact on their studies, the Examination Board may decide not to issue a study advice in the first year of enrolment.

Personal circumstances include:

a. illness;

b. disability;

c. pregnancy;

d. exceptional family circumstances;

e. membership of the Representative Advisory Council, School Representative Advisory Council, student committee or programme committee;

f. membership of the board of a sizeable and active student organisation with full legal authority.

The student must communicate such personal circumstances in good time. The student counsellor will issue a recommendation to the Examination Board. The Examination Board may decide to suspend the issuing of study advice to the student until the end of the second year of enrolment. The Examination Board will notify the student of its decision by email.

If suspended, the study advice will be issued at the end of the second year of enrolment If, with due regard for personal circumstances, the student has not successfully completed his/her first-year phase by the end of his/her second year of enrolment, the study advice will be negative and the student will not be allowed to continue the degree programme.

Study advice issued in the second year will follow the same procedure as the one followed for the issuing of standard study advice.
5.3 Conditions governing study advice

Binding negative study advice cannot be issued if the student has not received at least one email from the degree programme in good time via SIS during the course of the academic year, warning him/her of the fact that she may receive a binding negative study advice and of what the associated consequences will be.

The Examination Board will only decide whether or not to issue binding negative study advice to a student after the student counsellor has been consulted about the personal circumstances that the student has discussed with the student counsellor (see 5.2).

The student counsellor will only issue a written recommendation if the student has notified the student counsellor about these personal circumstances in a timely manner. In this context, notification is deemed to be timely when it is given as soon as the circumstances occur or very soon thereafter.

Before issuing binding negative study advice, the Examination Board will allow the student to be heard.

5.4 Consequences of binding negative study advice

A student who has received binding negative study advice can no longer be enrolled as a student in the same degree programme at the AUAS.

The above provision also applies to the following degree programme(s) that share a common first-year phase with the degree programme in which the student was enrolled:

a. International Business and Management Studies.

After a year, a student who has received a binding negative study advice may apply for enrolment in the same degree programme or in another degree programme to which the binding negative study advice applies. The Examination Board will only approve such an application if the student concerned can make a reasonable case that she will be able to successfully complete the degree programme within a reasonable period of time.
6 Examinations, first-year certificate and degree certificate

6.1 Examinations

The first-year phase and the main phase both end with an examination. If the degree programme has a corresponding Associate degree programme, this programme will be concluded with an examination.

Students are deemed to have passed the examination if they have successfully completed all the modules for the relevant phase or programme, or an exemption has been granted for them.

Students can only pass the examination in the main phase if they have passed the first-year examination or have been granted an exemption for it.

6.2 First-year certificate and degree certificate

The Examination Board will issue a first-year certificate to students who have passed the first-year examination and a degree certificate to students who have passed the examination in the main phase.

If the student has successfully completed an excellence track (intracurricular or extracurricular honours programme or excellence minor), this will be specified on the degree certificate. The name of the track will be specified on the list of marks.

The marks on the list of marks will be rounded up to whole numbers. In addition to the list of marks, students will also receive a diploma supplement in English with their degree certificate.

The graduation date recorded on the first-year certificate or degree certificate will be the month in which the student sat his/her last interim examination.

A student may ask the Examination Board to delay the issuing of his/her degree certificate.

Students who have been granted exemption for the entire first-year phase will not receive a first-year certificate.

6.3 Degree

The Executive Board will award a Bachelor of Arts degree to students who have passed the examination in the main phase.

6.4 Calculation of average mark and ‘cum laude’ requirements

The average final mark for the first-year phase or the main phase is the weighted mathematical average of all the marks obtained in the interim examinations in the first-year or main phase.

Modules for which the student has been granted an exemption and extracurricular modules will not be included when calculating the weighted average final mark. If an exemption has been granted for more than a third of the curriculum in the first-year or main phase, a student cannot be awarded a ‘cum laude’ degree (a degree with distinction).

Students will be eligible to have the words ‘cum laude’ recorded on their first-year certificate if they meet the following requirements:

a. They have successfully completed their first-year phase within a maximum of one year.
b. The weighted average final mark of their interim examination results for all the modules on the list of marks for the first-year examination is at least an 8.0 (not rounded off).

Students will be eligible to have the words ‘cum laude’ recorded on their degree certificate if they meet the following requirements:

a. They have successfully completed the degree programme within a maximum of four years (3 years for Fast Track) and the main phase within a maximum of three years (2 years for Fast Track).

b. The weighted average final mark of the interim examination results for all the modules on the list of marks for the main phase is at least an 8.0 (not rounded off);

c. The student’s weighted average final mark for the following modules of the TMA graduation track: modules of the relevant specialisation minor, internship and thesis is a minimum of 8.0 (not rounded off).

The Examination Board assesses whether to confer the designation ‘cum laude’.

6.5 Statement

Upon request, a student who has passed more than one interim examination, but who cannot be awarded a first-year certificate or degree certificate, may be issued with a statement from the Examination Board that specifies the examinations that she has passed.
7 Examination Board and Appeals Board

7.1 Contacting the Examination Board

Every degree programme has an Examination Board. The Examination Board determines, in an objective and expert manner, whether or not the student meets the requirements of the Teaching and Examination Regulations and the exit qualifications for the degree programme.

Amongst others, students may contact the Examination Board with regard to the following requests:

a. to be exempted from one or more interim examinations and/or partial examinations (see Section 3.11);
b. to take an additional interim examination or partial examination (see Section 3.3);
c. to extend the period of validity of an interim examination or partial examination that they have passed (see Section 3.12);
d. to approve their choice of minor (see Section 2.8);
e. for special arrangements to be made with regard to tests on account of a disability or chronic illness (see Section 3.13);
f. for a longer examination time and permission to use a dictionary in the case of a language deficiency (see Section 3.14);
g. for a revised examination timetable if the student is involved in top-level sports (see Section 3.4).

The Examination Board can be contacted via Trade Management Asia.

7.2 Lodging an appeal with the Examination Appeals Board (COBEX)

Students may lodge an appeal with the Examination Appeals Board (COBEX) if they do not agree with a decision made by the Examination Board or by an examiner or examiners. Further information on COBEX and how students can lodge an appeal can be found in the Legal protection through the Examination Appeals Board section of the Students’ Charter.
8 Validity of Teaching and Examination Regulations

8.1 Scope

The Teaching and Examination Regulations for the Trade Management Asia programme in academic year 2017-2018 apply to all students enrolled in the degree programme.

With the exception of the provisions relating to teaching and student counselling, the Teaching and Examination Regulations also apply to external students (i.e. students who are not being taught at the university but who are sitting interim examinations and/or partial examinations). Where appropriate, the word ‘student’ may therefore also be deemed to refer to external students.

Circumstances not provided for by the Teaching and Examination Regulations will be dealt with by the Dean.

8.2 Adoption

The Teaching and Examination Regulations will be adopted on an annual basis by the dean of the faculty to which the degree programme belongs, on the recommendation of the programme committee and with the consent of the School Representative Advisory Council.

8.3 Validity and start date

The Teaching and Examination regulations will be valid for one academic year. In other words, Teaching and Examination Regulations from a previous academic year will not apply to a subsequent academic year. If necessary, transitional arrangements will be made for current students where rules or provisions are amended. Where transitional arrangements apply, this will be specified in Section 8.4.

During the course of the academic year, the Teaching and Examination Regulations may only be amended in the event of force majeure and provided that the result is not unreasonably disadvantageous for students. Interim changes will be decided by the dean.

The start date of the Teaching and Examination Regulations is 1 September 2017.

8.4 Transitional arrangements

N/A
9 Testing programmes

9.1 First-year phase
N/A

9.2 Main phase (including specialisations and minors)

General regulations (only applicable for students who started their main phase in 2016-2017)

1. Every student is required to prepare for lessons. What is requested of the students in terms of lesson preparation is stated in the study manual of each module or on the MyAUAS MijnHvA of that module.

2. Modules in which written work (e.g. reports, assignments, essays, papers) must be handed in will not be graded if the level of English is inadequate. If that is the case, students have to hand in their assignment again.

3. Before starting internship, exchange or minor in year 3 students must have obtained at least 40 EC in year 2.

Study programme: trade man. asia eng ft fmb
Variant: full-time
Academic plan: 51732
CROHO-number: 34041

Units of study: Post-foundation year phase - 60 credits (Year 3)

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Click here for the course catalogue of year 3:
Units of study: Post-foundation year phase - 60 credits (Year 4)

<table>
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Click here for the course catalogue of year 4:  

Year 3 and 4, minor, exchange, internship and thesis in 2017-2018

General regulations (only applicable for students that started their main phase of the Four-Year Full Time Programme in 2017-2018)

1. Every student is required to prepare for lessons. What is requested of the students in term of lesson preparation is stated in the study manual of each module or on the MyAUAS of that module.
2. Modules in which written work (e.g. reports, assignments, essays, papers) must be handed in will not be graded if the level of English is inadequate. If that is the case, students have to hand in their assignment again.

Minor and exchange All TMA students have to go abroad for at least one semester for minor or internship or both. There are three possibilities that are the same for all students, irrespective of nationality:
- Minor (= exchange) abroad and internship at an international company abroad.
- Minor (=exchange) abroad and internship at an international company in the Netherlands.
- Minor in the Netherlands and internship at an international company abroad.

Other minor requirements:
- There should be no overlap between the minor and the major.
- Students who choose to do a minor at the AUAS or another University of (Applied) Sciences in the Netherlands should enrol on time and need approval of the Examination Board before the start.
- Before starting a minor at a foreign partner institute or at the AUAS or another University of Applied Sciences in the Netherlands, the following rules apply:
  - Additional requirements for ranking are laid down in the Study Abroad Guide on DLWO. Students who failed more than 1 module of the second year Mandarin/Japanese classes need to contact their study advisor to check whether they are allowed to rank.
  - Before starting an exchange study programme or a minor at the AUAS or another University of Applied Sciences in the Netherlands students must have passed the propaedeutic year examination and obtained at least 40 EC in the main phase.
  - Students need to have completed at least 4 modules for Mandarin or Japanese before departure.
  - For the exchange study programme, students must submit a study plan with the subjects chosen to the International Relation Coordinator who has a mandate from the Examination Board for approval.
  - Students who have obtained less than 20 ECs in a minor or exchange study programme have to spend another semester on a new minor.
• Students who need to make up at most 10 EC for failed exchange subjects have to choose subjects offered to exchange students at AMSIB, keeping in mind that there should be no overlap with the major or the exchange study programme. Students should contact the study advisor before the start of the semester concerned to discuss the subjects they choose.

**Internship and thesis requirements**

• Before starting the internship students must have obtained at least 100 EC in the main phase.
• Before starting the thesis in semester 8 students must have obtained at least 115 EC in the main phase and have done their internship.

9.3 Fast-track programme
N/A

9.4 Associate degree
N/A

9.5 Three-year fast-track programme for school-leavers at pre-university level
N/A

9.6 Special tracks
N/A

9.7 Modules that are due to expire
N/A
10 Definition of terms

For the purpose of these regulations the terms below are defined as follows:

- **academic year**: the period starting on 1 September and terminating on 31 August of the following calendar year, or in the case of enrolment on 1 February, the period starting on 1 February and terminating on 31 January of the following calendar year;
- **assessment**: the assessment by an examiner of the extent to which a student or external student has met the requirements set for a particular course or part thereof;
- **Associate degree programme**: a programme as referred to in Section 7.8a of the WHW with a study load of at least 120 credits;
- **Code of Conduct for Student Counsellors**: the Amsterdam University of Applied Sciences/ Hogeschool van Amsterdam Code of Conduct for Student Counsellors, approved by the Executive Board on 8 May 2008;
- **competency**: an integral whole of professional knowledge, attitude and skills that a person needs to be able to function well within the relevant professional frameworks;
- **course**: an educational unit as referred to in Section 7.3 of the WHW which, together with other courses, forms the study programme curriculum, to which an examination is linked. Every course concludes with partial examinations or an interim examination;
- **course prospeactus**: the digital information source containing all relevant information on the degree programme and the modules. In case of conflicting information between the Teaching and Examination Regulations and the course prospectus, the information of the Teaching and Examination Regulations applies.
- **credit**: the unit in which the study load is expressed as referred to in Section 7.4 of the WHW, whereby 60 credits are the equivalent of 1,680 study hours; One credit is the equivalent of 28 study load hours. Within a broader European context, credits are expressed in EC (European credits). Credits will only be awarded upon the successful completion of a course or if an exemption has been granted by the Examination Board;
- **Dean**: head of the faculty offering the study programme;
- **enrolment quota**: a fixed number of places allocated to a degree programme for which the number of applications exceeds the number of available places;
- **examination**: final element of a study programme as referred to in Section 7.3 of the WHW or the propaedeutic year as referred to in Section 7.8 of the WHW;
- **Examination Appeals Board**: board as referred to in Section 7.60 of the WHW;
- **Examination Board**: the board as referred to in Section 7.12 of the WHW;
- **examination programme**: overview of all interim and partial examinations for all courses in the propaedeutic year phase and main phase, specifying (at minimum) the following details, testing format for the first and second interim or partial examination, the number of credits, the block or week during which the interim or partial examination was administered;
- **examiner**: the person as referred to in Section 7.12c of the WHW, not being a student or external student;
- **Executive Board**: the institutional administration as referred to in Sections 1.1 and 10.8 of the WHW;
- **faculty**: the organisational unit in which education is offered;
• **fast track programme**: a Bachelor's programme in which the full number of credits is offered and assessed within a shorter space of time, for instance 240 credits within three years;

• **final assignment**: the final product of a unit of study on the basis of which one or more of the exit qualifications of the degree programme are assessed;

• **final qualifications**: description of the study programme's final attainment level;

• **fraud**: an act as referred to in Section 6.1, paragraph 1 and 3 of these Regulations;

• **graduation track**: the combined units of study on the basis of which the exit qualifications of the degree programme are assessed, such as a final assignment and/or an internship;

• **honours programme**: excellence programme in the form of a special track for students in the 3rd and 4th years of the main phase of a study programme;

• **integrated resit**: one interim examination instead of two or more partial examinations that constitutes the second examination opportunity.

• **institution**: the Amsterdam University of Applied Sciences/ Hogeschool van Amsterdam (hereinafter referred to as the ‘AUAS/HvA’);

• **interim examination**: a test of knowledge, insight and skills as referred to in Sections 7.3 and 7.10 of the WHW, of which the result is expressed in an assessment concluding a course; An interim examination may be divided into two or more separate partial examinations;

• **international student**: a student of non-Dutch nationality who – to the extent the student concerned is subject to residency permit requirements and has been issued with such a residency permit – will pursue, is currently pursuing or has pursued a programme of study at an education institution established in the Netherlands;

• **joint propaedeutic year**: the first year of a degree programme approved by the Executive Board in which several CROHO degree programmes offer students a joint programme during the propaedeutic year;

• **main phase**: the phase of the study programme that follows directly after the propaedeutic year (post propaedeutic year stage);

• **minor programme**: a linked optional programme of 30 credits taken in the main phase, other than a specialisation;

• **partial examination**: a partial examination is part of an interim examination, which leads to a partial mark. No credits (EC) can be awarded on the basis of a partial examination. No rights can be derived from the partial mark. EC will be awarded if the complete module has been completed with a sufficient result. The (final) assessment of the module is a legal decision against which appeal is possible;

• **plagiarism**: an act as referred to in Section 6.1, paragraph 2 of these Regulations;

• **practical assignment**: a course as referred to in Section 7.3 paragraph 2 of the WHW in which the emphasis is placed on practical preparation for professional practice and for professional practice within the context of education as part of a dual study programme, insofar as these activities take place under the supervision of the institution. A practical assignment can be designed as part of a project;

• **programme**: the interconnected whole of educational units administered by the study programme;

• **Programme Committee**: the Programme Committee as referred to in Section 10.3c of the WHW;

• **programme manager**: the individual charged with day-to-day management of the study programme;

• **propaedeutic year**: the foundation year phase of the study programme as referred to in Section 7.8 of the WHW;

• **Representative Council**: the council as referred to in Section 10.25 of the WHW;
• **RPL procedure**: procedure followed by an organisation recognised as such by the institution – not being a study programme or an Examination Board – for the purpose of recognising, based on sound investigation, the acquired competencies and evaluating knowledge and skills acquired outside the education system by a person who is not enrolled in the study programme as a student or external student.

• **SIS**: Student Information System.

• **specialisation**: a specialisation within the study programme as referred to in Section 7.13 of the WHW, other than an Associate degree programme or a minor;

• **special track**: track, other than the three-year vwo track - as referred to in Section 7.9b of the WHW;

• **student**: a person who is enrolled at the institution as a student as referred to in Section 7.32 of the WHW;

• **Student Charter**: the charter as referred to in Section 7.59 of the WHW;

• **student counsellor**: a person appointed by the institution to inform and advise prospective and current students, the Dean, the study programme management and the Examination Board on student affairs and to counsel students in problems of a personal nature on request;

• **study adviser**: a person designated by the study programme to supervise students in academic, decision-making and planning processes, with the aim of facilitating effective academic progress;

• **study load hour**: one 1,680th part of the nominal study load of one full academic year;

• **study programme**: a Bachelor’s programme as referred to in Section 7.3a, paragraph 2a of the WHW;

• **testing committee**: a committee as defined in Section 10 of the Examination Board Regulations; the committee advises the Examination Board on the quality of testing;

• **three-year fast-track programme for school-leavers at pre-university level**: a fast-track programme as referred to in Section 7.9a of the WHW with a study load of at least 180 credits;

• **track**: a degree programme approved by the Executive Board which differs from the registered CROHO Bachelor's programme offering the track, commencing from the propaedeutic year. The same diploma and the same final qualifications apply to the Bachelor’s programme and track;

• **weighted average**: a calculation of the average final mark that also factors in the number of credits associated with the relevant units of study;

• **WHW**: The Dutch Higher Education and Research Act (*Wet op het Hoger Onderwijs en wetenschappelijk Onderzoek*, WHW).

• **Working days**: workings days are based on the yearly schedule of the AUAS/HvA. Saturdays, Sundays, holidays and mandatory days off are non-working days. Part-time programmes may indicate Saturdays as working days.